



SAC COMMITTEE MEETING - AGENDA

TANTALLON JUNIOR ELEMENTARY SCHOOL (TJES)

ZOOM LINK: <https://us02web.zoom.us/j/6531639423?omn=82984313021>

DATE: Tuesday, April 29th, 2025

ATTENDEES: Photography Companies
Jeannie, Ashley, Lydie, Jessica, Erin, Brandon
Regrets: Tanya, Nikki, Layna, Dianne, Jillian, Amy

TIME: 6:30 – 7:30 PM

1. **Welcome**
2. **Approval of agenda** – Chair motioned to approve agenda; approved by committee, no objections or changes
3. **Approval of last meeting's minutes** - Chair motioned to approve last meeting's minutes; approved by committee, no objections or changes
4. **Photography Pitches**
 - a. **6:40 – 6:50 PM – Calnen Studios/Nova Scotia School Pictures (Kurtis Bennett)**
 - b. **6:55 – 7:05 PM – Harvey Studios (Dwayne Iseñor)**
 - c. **7:10 – 7:20 PM – Pineapple Studio (Liam)**

For the April SAC meeting we had three photography companies do a business 'pitch'. Below is a summary of each company. We can offer a 3-year contract to the company of choice. Based on our initial impressions, one company definitely stood out. Once you've had a chance to review, if you have any strong opinions or questions, please let me know. **See table below for details.**


5. **Allocation update for next school year**

Staffing and number of classroom sizes is looking 'similar' the 2024/2025 school year. Confirmation of details is pending.

6. **Any other business**

Short discussion had about need to schedule meeting dates for the 2025/2026 school year and also look at our membership, as some members will no longer have children at the school. There is also a need for additional community members.

Chair to follow-up with meeting minutes once the three photography companies send their materials with pricing lists, etc. Information will be shared with full SAC group before a final decision is made.



Presentation time at SAC meeting / Company Name	6:40PM Calnen Studios; Nova Scotia School Pictures [Kurtis Bennett] http://nssp.ca/sy-misc/elementary_presentation/Elementary_PDF_2024.pdf	6:55PM Harvey Studios [Dwayne Isenor] https://harveystudios.fotosource.com/	7:10PM Pineapple Studio [Liam] https://pineapplestudiophotography.gotphoto.com/login Passcode: ZL7B6G6X
Local	Local to NS	NB-based	Local to NS
Experience with school photography and/or young kids	Lots; Current contractor at TJES	Lots; Current contractor at TSES	Minimal
Inclusivity	Mentioned attention paid to working with kids who may benefit from accommodations such as more time, retakes, relaxed environment, etc.	Not mentioned	Not mentioned
Pricing	Printed packages: \$17 - \$54; Digital download only: \$32	Printed packages: \$18 - \$50; Digital download only: \$27-\$37	Printed packages: \$40 - \$80 Digital only: \$30+
Background options	50 Options	200 Options	?
Photo printing location	<u>Local</u> ; Atlantic Photo Supply	China	Montreal

Group	Large school composite will be made up and classes can be done in group format or composite of individual pictures; Class group photos or composites (5X7) for all students even if a portrait package is not purchased	Large school composite will be made up and classes can be done in group format or composite of individual pictures; Class group photos or composites (5X7) for all students even if a portrait package is not purchased	Digital class composite for everyone
Shipping details	Delivered to school to be distributed.	Delivered directly to families in 3-4 weeks; Guaranteed before Christmas.	Shipped directly to families \$8.50 shipping fee.
Online orders vs cash	Powerschool images securely uploaded within one week; Orders can be done online or envelopes can be made up for cash orders	Photos uploaded to their online gallery for viewing and ordering.	Photos uploaded to their online gallery for viewing and ordering.
Fundraising options	Offer services at one fundraising event/year (e.g. Holiday concert) Photos will be taking and printing on the spot.	?	No
Kick-back; Benefits for the school	School commission of 10%	\$100/year signing bonus for school.	n/a